

# 2024 Popcorn Information Sheet



**Just a few bits of vital info for the Popcorn Season!**

## Key Popcorn Dates

Deadline	What Is Due?	Where To Find?
Monday, 08-Jul-24	2024 Popcorn Commitment Form	<a href="#">Indian Waters Council website</a>
Week of 08-Jul-24	Unit Popcorn Kernel Trainings by District	District Exec or District Popcorn Chair
Wednesday, 17-Jul-24	Council Popcorn Sales Kickoff Meeting	<a href="#">Online Teleconference Meeting @ 6:00PM</a>
Wednesday, 31-Jul-24	Unit Show-N-Sell Order (due online by 12:00 NOON)	<a href="https://ordering.campmasters.org/">https://ordering.campmasters.org/</a>
Wednesday, 31-Jul-24	Take Order Sales Begin	
Friday, 16-Aug-24	Pickup Unit Show-N-Sell Order	<a href="#">R. L. Bryan</a> : 16-Aug-24 @ 1:00PM – 5:00PM <a href="#">Grand Strand</a> : Time TBD
Friday, 11-Oct-24	Unit Return Requests Due	Coordinate via Email with <a href="#">John Cuenin</a>
Friday, 18-Oct-24	Take Order Sales Ends	
Sunday, 20-Oct-24	Submit Unit Take Order and Prize Order (due online by 6:00PM)	<a href="https://ordering.campmasters.org/">https://ordering.campmasters.org/</a>
Friday, 25-Oct-24	Last Day for Returns	Coordinate via Email with <a href="#">John Cuenin</a>
Friday, 08-Nov-24	Pickup Unit Take Order	<a href="#">R. L. Bryan</a> : 08-Nov-24 @ 1:00PM – 5:00PM <a href="#">Grand Strand</a> : Times TBD
Monday, 02-Dec-24	Popcorn Payment (due @ 12:00 NOON)	<a href="#">715 Betsy Dr., Columbia, SC 29210</a> <a href="#">702 S. Coit St., Florence, SC 29501</a>

## Direct Ship Online Sales!

“Direct Ship” orders placed by the customer or by the Scout through an online order form include added shipping costs. Online prices are \$15 higher than in-person purchases through the Scout, and items are shipped directly to the customer at no extra charge. Discounts are applied for each additional item purchased in an order. This is so the same amount of commission from online sales can be dispersed to your Unit Account. This is a great way for relatives who live elsewhere to get delicious popcorn and support their Scout!

## Commission Structure (Unit Choice):

Option #1 - 34% total possible 30% Base with Prizes

Option #2 - 36% total possible 32% Base with No Prizes

The following bonuses to commission are the same for both options above:

- +1%.....Unit submits [Popcorn Commitment Form](#) prior to Trainings (by Monday, 08-Jul-24)
- +1%.....Unit participates in the [Council Zoom Popcorn Kickoff](#) (Wednesday, 17-Jul-24)
- +1%.....Unit conducts a Unit Kickoff at an Event/Unit Meeting ([send to John Cuenin for verification](#)).
- +1%.....Unit posts a promotional popcorn series on social media ([send to John Cuenin for verification](#)).
- 2%.....Late fee on payments made after Monday, 02-Dec-24.

QUESTIONS?? - Contact the Indian Waters Council at 803-750-9868  
715 Betsy Drive, Columbia, South Carolina 29210