

# 2022 Popcorn Commitment Form

Please fill out the form completely and return to [brittney.halls@scouting.org](mailto:brittney.halls@scouting.org) or [scott.hagler@scouting.org](mailto:scott.hagler@scouting.org) to receive all information of the upcoming Popcorn Season Sale and access to the popcorn ordering system.

Pack # \_\_\_\_\_ Troop # \_\_\_\_\_ Crew # \_\_\_\_\_ Post # \_\_\_\_\_

District \_\_\_\_\_

Unit Popcorn Kernel \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone \_\_\_\_\_

Email Address \_\_\_\_\_

(\*\*Phone # AND Email are required\*\*)

## Unit Goals

Unit Sales Goal: \$ \_\_\_\_\_

Estimated # of Scouts Selling: \_\_\_\_\_

## Unit Popcorn Planning (Sell more popcorn by utilizing all methods!)

Sales Type(s):

- Show-n-Sell & Take Order
- Show-n-Sell Only
- Take Order Only
- Online Sales (So Important This Year!)

## Incentive Options:

(check ONLY one)

- Prizes **OR**  2% cash

**QUESTIONS??** – Contact the Indian Waters Council Popcorn Team  
Brittney.Halls@scouting.org or 803-750-9868  
Scott.Hagler@scouting.org or 919-750-1283  
715 Betsy Drive, Columbia, South Carolina 29210 FAX 803-750-9855

# 2022 Popcorn Information Sheet

## Just a few reminders for this Popcorn Season!



### Key Popcorn Dates

**Friday, July 1st** - Submit your Unit Commission Contract & Online sales begin

**Monday, August 1st** – 6:00 PM Council Popcorn Kickoff **Online Zoom Meeting**

[Zoom information to follow](#)

**Tuesday, August 2<sup>nd</sup>** – Submit Unit Show-N-Sell Order online by 12:00 NOON on <http://www.campmasters.org/>

**Friday, August 12<sup>th</sup>**-Take Order Sales Begin

**Friday, August 19<sup>th</sup>**- Pickup Unit Show-N-Sell Order (R. L. Bryan 1:00pm – 5:00pm) & Show-N-Sell Begins

**Friday, October 14<sup>th</sup>**- Take Order Sales Ends

**Sunday, October 16<sup>th</sup>**- Submit Unit Take Order and Prize Order Online by 6:00pm (<http://www.campmasters.org/>)

**Friday, November 4<sup>th</sup>**- Pickup Unit Take Order at R. L. Bryan from 1:00pm – 5:00pm

**Friday, December 2<sup>nd</sup>**- Popcorn Payment due to the Council by 12:00 NOON

### Online Sales!

Remember.....FREE SHIPPING for all customer online orders! Popcorn ordered online will be shipped – *hassle free* - directly to the customer at no cost to customer or the Scout or his/her unit.

### Commission Structure:

#1 – **34% total** possible **30% Base with Prizes**

#2 – **36% total** possible **32% Base with No Prizes**

The following is the same for both choices:

**+2%.....**Units participate in a Council Zoom Popcorn Kickoff (Wednesday, August 1<sup>st</sup>, 2022) conduct a kickoff by and submit *Unit Commission Contract* (Must do all three for +2%)

**+2%.....**Earn this extra 2% simply by having all your popcorn sellers participate in the online sales (*each Scout selling popcorn must sell at least one product online*).

**-2%...**Late fee on payments made after December 3<sup>rd</sup>, 2022.

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