

2021 Popcorn Commitment Form

Please fill out the form completely and return to brittney.halls@scouting.org to receive all information of the upcoming Popcorn Season Sale and access to the popcorn ordering system.

Pack # _____ Troop # _____ Crew # _____ Post # _____

District _____

Unit Popcorn Kernel _____

Address: _____

City: _____ State: _____ Zip: _____

Phone _____

Email Address _____

(**Phone # AND Email are required**)

Unit Goals

Unit Sales Goal: \$ _____

Estimated # of Scouts Selling: _____

Unit Popcorn Planning (Sell more popcorn by utilizing all methods!)

Sales Type(s):

- Show-n-Sell & Take Order
- Show-n-Sell Only
- Take Order Only
- Online Sales (So Important This Year!)

Incentive Options:

(check ONLY one)

- Prizes **OR** 2% cash

QUESTIONS?? – Contact the Indian Waters Council Popcorn Team
Brittney.Halls@scouting.org or 803-750-9868
715 Betsy Drive, Columbia, South Carolina 29210 FAX 803-750-9855

2021 Popcorn Information Sheet

Just a few reminders for this Popcorn Season!



Key Popcorn Dates

Friday, July 30th - Submit your Unit Commission Contract & Submit Show-N-Sell Order

Wednesday, August 11th – 6:30 PM Council Popcorn Kickoff **Online Zoom Meeting**

Join Zoom Meeting:

<https://us02web.zoom.us/j/5082255668>

Meeting ID: 508 225 5668

Passcode: IWC553

Dial-In Telephone #:

929-205-6099 US

Meeting ID: 508 225 5668

Passcode: 514231

Wednesday, August 11th - Take Order Sales & Online Sales Begin

Friday, August 20th - Pickup S-N-S Order (1pm-6pm) & Show-N-Sell Begins

Friday, October 15th - Take Order Sales Ends

Friday, October 22nd - Submit Take Order, Prize Order (BY NOON) & Scouts Totals Report

Friday, November 12th - Pickup Take Order

Friday, December 3rd – Submit “due council” payments to Council (BY NOON)

Online Sales!

Remember.....FREE SHIPPING for all customer online orders! Popcorn ordered online will be shipped – *hassle free* - directly to the customer at no cost to customer or the Scout or his/her unit.

Commission Structure:

#1 – **34% total possible 30% Base with Prizes**

#2 – **36% total possible 32% Base with No Prizes**

The following is the same for both choices:

+2%.....Units participate in a Council Zoom Popcorn Kickoff (Wednesday, August 11th, 2021) conduct a kickoff by and submit *Unit Commission Contract* (Must do all three for +2%)

+2%.....Earn this extra 2% simply by having all your popcorn sellers participate in the online sales (*each Scout selling popcorn must sell at least one product online*).

-2%...Late fee on payments made after December 3rd, 2021.

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